



HOW TO REQUEST A QUOTE

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It is our pleasure to provide free quotes to interested clients. With your help, we can give you an accurate quote for your project via email. We know that not everyone is accustomed to taking measurements or making sketches. The following guide is intended to help you provide us with accurate information so that we can give you an accurate quote for your project that will minimize the possibility of surprises or unforeseen adjustments down the road. Please follow this guide as closely as you can. If you have any questions, we are always happy to help.

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- I. **THE QUOTE SHEET:** When you contact us for a quote, we'll send you a blank copy of our quote sheet, preferably by email. This allows us to gather all the information we need to provide an accurate estimate, so it's important to fill it out as best as you can. The information includes:
- The **location** of your project (so that we can calculate travel costs).
 - The **dimensions** (length and depth) of your countertops or other surface.
 - Do you want an undermount and/or farmhouse **sink**? We include one rough cut-out in our pricing (e.g for a drop-in sink), but undermount and farm sinks require extra precision, time and hardware, so come with a small additional cost.
 - Do you have a **drop-in cooktop** or other appliances requiring additional cut-outs?
 - Do you want a matching **concrete backsplash**? We offer this option primarily to those who are looking to replace existing post-form laminate countertops - to fill in the gap left by the built-in backsplash. They're also a good option for bathroom vanities, if you're not planning on tiling the wall. If you're unsure, we can include it as an option in the quote.

We also ask for a sketch of the general layout for the project, indicating the placement of sinks, cooktops, major appliances and walls, and clearly indicating your measurements. This allows us to better judge the overall complexity of the project and any structural considerations that we may need to take into account, such as cut-outs too near the edge of a slab, or a small return that would be better poured as a custom one-piece 'L'. It also helps us see where your measurements come from and clear up any confusion or misunderstandings that might affect pricing early on.

Photos are great too, if you're working with an existing space or layout.

2. HOW TO MEASURE.

When measuring countertops, measure the length of each stretch from corner to corner along the wall – in inches, if possible. If you're measuring an 'L' shaped countertop, this means that you should be measuring the longest side of each piece of the 'L':

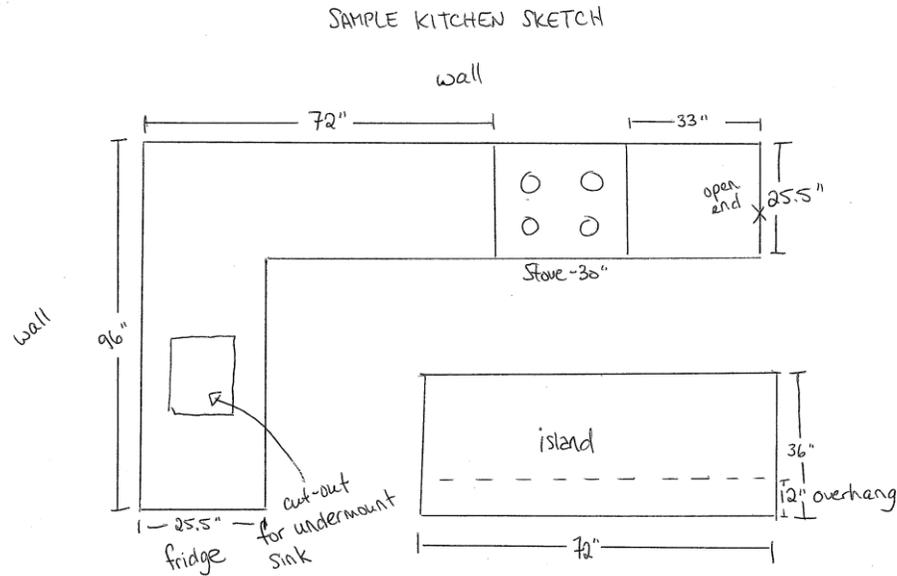


Remember that **the depth of your cupboards is not the same as that of your countertops**. Our standard countertop width is 25.5", which fits a standard 24" cabinet. Your existing countertops might be a little wider or narrower, depending on their age and the material used. Of course, we can also do custom widths if your cabinets are not standard, although there may be a custom charge for this. If you're unsure, just let us know and we can talk you through it.

Don't worry about the exact measurement of sinks or cooktops at this point. Unless there is a full break between two slabs (to accommodate a stand-alone range, for example), we include the cut-out area in our square footage calculations. This accommodates for the extra time and labour required to incorporate accurate cut-outs into your slabs.

As noted above, **clearly indicating your measurements on your sketch** will help us quickly identify any areas where measurements might need to be adjusted or double checked.

If you're getting new cabinets made, it is tempting to simply forward on the cabinet drawings. These plans, however, are generally designed for internal use and can be difficult – or at least time-consuming - to interpret for our purposes. Your cabinet maker should, however, be able to work with you to provide a simple sketch of the required countertop dimensions. Something like this is perfect (it doesn't have to be to scale):



3. UPDATING YOUR QUOTE.

We know that plans change and we're happy to quote based on approximate measurements. However, we will need to confirm the exact design and measurements before finalizing the invoice and coming to your location to template. While we can adjust for a couple of inches here or there when templating on site, we will not be able to accommodate significant changes to design (as we are not equipped with a laser templating system). **Please ensure that you advise us of all changes, big or small, ahead of time.** If we are unable to template when we arrive due to design changes that we weren't made aware of, we may have to charge you an additional fee for the extra time and travel required for a second templating appointment.

4. WHAT WILL AFFECT THE PRICE OF YOUR COUNTERTOPS?

- **Square footage:** The biggest impact on the cost of your countertops is the total square footage of your surfaces. It stands to reason that a bigger kitchen with more surfaces will cost more.
- **Dimensions:** While we are happy to take on custom projects, our operations are optimized for standard-sized countertops (22.5" or 25.5" deep). There is a custom charge for slabs that are over 25.5" deep, such as kitchen islands.
- **Slab size/weight:** The bigger the slab, the heavier it is and the more difficult it is to handle. Bigger slabs also take up more space on our curing and polishing tables, limiting

the amount of other projects that we can pursue at the same time. We aim to limit the weight of our slabs to 500lb. While we are willing to take on slabs that exceed 500lb, depending on design and installation considerations, we charge a premium custom rate to account for the extra time, equipment and risk associated with handling these pieces. In general, if your slab is nearing or exceeding 500lb, expect to pay a higher price per square foot.

- **Number of cut-outs:** We include one rough cut-out for free in each project. This could be for a drop-in sink or cooktop. There is a fee for additional cut-outs. We do not charge extra for faucet holes (which we generally drill on site at the time of installation).
- **Undermount or farmhouse sink:** We charge an additional fee for undermount or farmhouse sinks (even if it's your only cut-out) to account for the extra time, precision, and hardware required to fit and install them properly, including the need to polish the inside of the cut-outs. Farmhouse sinks can necessitate additional structural considerations, as well, depending on their placement. Please note that we need to have undermount sinks at our production facility when we make your countertops to ensure an accurate fit.
- **Your location:** For most custom projects, we have to make two trips to the installation site: once to template and once to install. As per industry norms, we calculate travel costs based on the total distance to be traveled for these two trips. The further away you are from our location, the higher the travel costs will be. If travel costs are too expensive, and your project is not too big, we can make slabs to your measurements, for you to pick up and install yourself.
- **Custom elements** such as highly polished or exposed edges, complex designs, waterfall edges or seamless pieces will be priced according to size and complexity.
- **Colour** does NOT affect the price (unless you are looking for a custom colour), nor does your preference for exposure (i.e. how much of the aggregate we expose when polishing).

Interested in a quote or more information?

Email us at info@dasconcrete.com or call the office at (506) 858-7092.